## Main questions towards general / human resources managers:

- 1) Can you present your company / structure?
- 2) In relation to processing of traditional products, food safety, and marketing,
  - a. Can you tell us about the different types of positions that exist in your company? (Organigram? Number of people? Relations between people?)
  - b. For these different jobs and positions, what are the main functions?
  - c. Do they have detailed job description? (Possible to get?)
  - d. Among these different jobs and positions what are the ones that could fit to a master level? What are the details of their functions and activities (at least, for a food production manager (Engineer-technologist of food production), for a food safety/quality manager (Specialist in quality systems and raw materials and production expertise), and a marketing manager)
  - e. What is the range of experiences for these workers (in the company / outside of the company)?
  - f. According to you, what are the most significant aspects of their jobs (for each "type")?
  - g. What skills are absolutely compulsory to be able to be comfortable in these positions? What do they absolutely have to be able **to know? Do? Behave?**
  - h. What difficulties do they meet most often? Related to ... Technical issues? Regulations issues? team management? ....
  - i. How would you describe their working environment?
  - j. How far can a young graduated (master level) fit to these positions?
  - k. What are your experiences in offering jobs to young master graduated? What do you observe? What are their strong and weak points?
- 3) Can you tell us about your own background and history (parcours): training, experiences, ... ? How long have you been in your position? Reminding your first job : what are your best souvenir? The worst one? What has been difficult? What has been the main surprise, for which you did not feel prepared? In relation to the training you had at the university, what do you still use? What would you have wished to learn more about? What did you study and never used?
  4) In relation to the university of the sectory.
- 4) In relation to your vision of the sector : What do you think are the main tendencies of evolution in the sector? How far does it impact your company?

Where do you think the company should invest on? What are the gaps to be fulfilled?What is the training policy / organization for "lifelong" learning within the company?

- What would be the priorities in your opinions for short term training of your staff? Who? About what? Where?
- 6) What are your expectations towards the university ? for young graduated? For short term training offer? For other issues (expertises? Research? Internships?...)? how do you take part in the university activities?